

(All amounts in ISK)	YC 119.04.1-30	YC 119.03.1-31
Revenues:		
Jump Clone Activation Fee	7,060,000.00 (7.06 Million)	13,656,000.00 (13.65 Million)
Jump Clone Installation Fee	1,558,000.00 (1.55 Million)	6,866,000.00 (6.86 Million)
Market Transactions	15,569,336,940.02 (15.56 Billion)	20,079,434,692.19 (20.07 Billion)
Black Rise Regional	40,426,634.98 (40.42 Million)	84,899,050.46 (84.89 Million)
Placid Regional	17,390,000.00 (17.39 Million)	45,004,000.00 (45.00 Million)
Syndicate Regional	1,276,148,990.00 (1.27 Billion)	1,143,808,683.40 (1.14 Billion)
The Citadel Regional	49,870,000.00 (49.87 Million)	11,896,000.00 (11.89 Million)
The Forge Regional	13,870,501,315.04 (13.87 Billion)	18,793,826,958.33 (18.79 Billion)
Contract Profits	315,000,000.00 (315.00 Million)	0.00 (0.00 Million)
Miscellaneous	111,993.00 (111.99 Thous)	2,513.00 (2.51 Thous)
Office Rental Fee	10,808,000.00 (10.80 Million)	6,383,000.00 (6.38 Million)
Planetary Customs	295,175,601.00 (295.17 Million)	254,534,845.00 (254.53 Million)
Total Revenues	15,884,050,534.02 (15.88 Billion)	20,360,877,050.19 (20.36 Billion)
Cost of Sales		
Broker's Fee	73,818,618.00 (73.81 Million)	202,593,036.00 (202.59 Million)
Contract Auction Bid (corp)	0.00 (0.00 Million)	0.00 (0.00 Million)
Contract Price Payment	5,852,680,000.00 (5.85 Billion)	8,502,654,500.00 (8.50 Billion)
Market Escrow	1,329,016,681.00 (1.32 Billion)	1,142,226,472.00 (1.14 Billion)
Transaction Tax	152,558,369.00 (152.55 Million)	200,794,347.00 (200.79 Million)
Operating Expense	5,580,673,950.00 (5.58 Billion)	5,450,547,480.00 (5.45 Billion)
Total Cost of Sales	12,988,747,618.00 (12.98 Billion)	15,498,815,835.00 (15.49 Billion)
Gross Margin	2,895,302,916.02 (2.89 Billion)	4,862,061,215.19 (4.86 Billion)
Expenses:		
Akagi Security Payment	0.00 (0.00 Million)	100,000,000.00 (100 Million)
Courier Fee	72,000,000.00 (72.00 Million)	0.00 (0.00 Million)
Alliance Maintenance Fee	0.00 (0.00 Million)	0.00 (0.00 Million)
Contract Broker's Fee	50,000.00 (50.00Thous)	0.00 (0.00 Thous)
Miscella neous Contract Expense	8,599,600.00 (8.59 Million)	0.00 (0.00 Million)
Office Rental Fee	27,507,565.00 (27.50 Million)	20,401,281.00 (20.40 Million)
Total Cost of Expenses	108,157,165.00 (108.15 Million)	120,401,281.00 (120.40 Million)
Operating Income	2,787,145,751.02 (2.78 Billion)	4,741,659,934.19 (4.74 Billion)
Investments Revenue		
Operation Grey Steel® Purchases	0.00 (0.00 Million)	0.00 (0.00 Million)
Dividend Payout/Federation	0.00 (0.00 Million)	0.00 (0.00 Million)
Total Investments Revenue	0.00 (0.00 Million)	0.00 (0.00 Million)
Investments Expense		
Operation Grey Steel©	0.00 (0.00 Million)	877,200,000.00 (877.20 Million)
Total Investments Expense	0.00 (0.00 Million)	877,200,000.00 (877.20 Million)
Investment Income	0.00 (0.00 Million)	877,200,000.00 (877.20 Million)

# **Notes to Financial Statement**

## **Revenues**

#### Jump Clone Activation/Installation Fee

These include the fees established for capsuleer installation and activation of clones within our Astrahus -class citadels.

#### **Market Transactions**

Sales of good sold, broken down by specific region. This does not include associated fees for sales such as broker's fees, transaction fees, etc.

# Miscellaneous

Includes such items as Agent Mission Rewards, Bounty Prizes, and Project Discover Rewards.

#### Miscellaneous Contract Revenues

In the case of the unfortunate loss of a logistics vessel, collateral payments are included here. Also Contract auction bid refunds.

# Office Rental Fees

Fees obtained through the offices available for rent within Syndicate.

#### **Planetary Customs**

Total amount of both import and export tax through Planetary Interaction.

# **Cost of Sales**

## Broker's Fee

Total amount of the broker's fee established in market transactions.

#### **Contract Price Payment**

This includes the cost of contracts that are sent to I-RED for the purpose of sales.

# **Market Escrow**

Cost of goods purchased.

# Transaction Tax

Total cost amount of transaction tax as required in market transactions.

## **Operating Expense**

This includes the cost of fuel for our logistics to transport goods.

# **Expenses**

## Akagi Security Payment

 $Includes \, contract \, payment \, and \, any \, operation \, payments \, as \, needed.$ 

# Courier Fee

 $Includes\,fe\,es\,associated\,with\,courier\,services.$ 

## Miscellaneous Contract Expense

Includes Contract Rewards.

## **Investments Revenues and Expenses**

#### Operation Grey Steel® Share Purchases

The purchase of shares by capsuleers as per the Operation Grey Steel® project.

# **Dividend Payouts**

Payouts from investment opportunities that I-RED has taken. These can include Federation, State, Republic, Empire, or Neutral aligned corporations.

#### Operation Grey Steel® Payouts

Amount in total of the monthly payout to capsuleers that have purchased shares in the Operation Grey Steel® project.

# **Analysis**

#### Revenues

The month of April for the year YC119 saw a 22% decrease in market sales. All regional markets decreased, except markets in the region of The Citadel and Syndicate, which showed an increase. The following lists the percentage increase or decrease in each region as well as the amount in ISK:

Black Rise: -52% (-44,472,415.48 ISK) Placid: -61% (-27,614,000.00 ISK) Syndicate: 11% (132,340,306.60 ISK) The Citadel: 319% (37,974,000.00 ISK) The Forge: -26% (-4,923,325,643.29 ISK)

Office rental income increased, and planetary customs taxes are continuing to hold steady, save for a small increase.

Overall revenue shows a decrease of 21% (-4,476,826,516.17 ISK) attributed to the major decrease in sales of goods within The Forge.

#### **Cost of Sales**

Market Escrow has shown a 16% increase (186,790,209.00 ISK).

Operating expense has increased by 2% (130,126,470.00 ISK), attributed to increasing fuel costs.

Overall cost of sales shows a decrease of 16% (-2,510,068,217.00 ISK).

#### **Gross Margin**

Due to the heavy fall in The Forge sales, we have seen a decrease in our Gross Margin by 41% (-1,966,758,299.17 ISK).

# **Operating Income**

Again, due to regional sales falling, we are viewing a 41% (-1,954,514,183.17 ISK) decrease.

#### Investments

Due to an error in our systems, payouts for the Operation Grey Steel was mistakenly passed over. April payouts will be added to May payouts in one lump sum.

## **Conclusion**

In depth analysis will be provided when all reports are finally caught up.

For Ishukone. For the State.

To report an error or if you have questions regarding this report, please contact Julianni Avala.